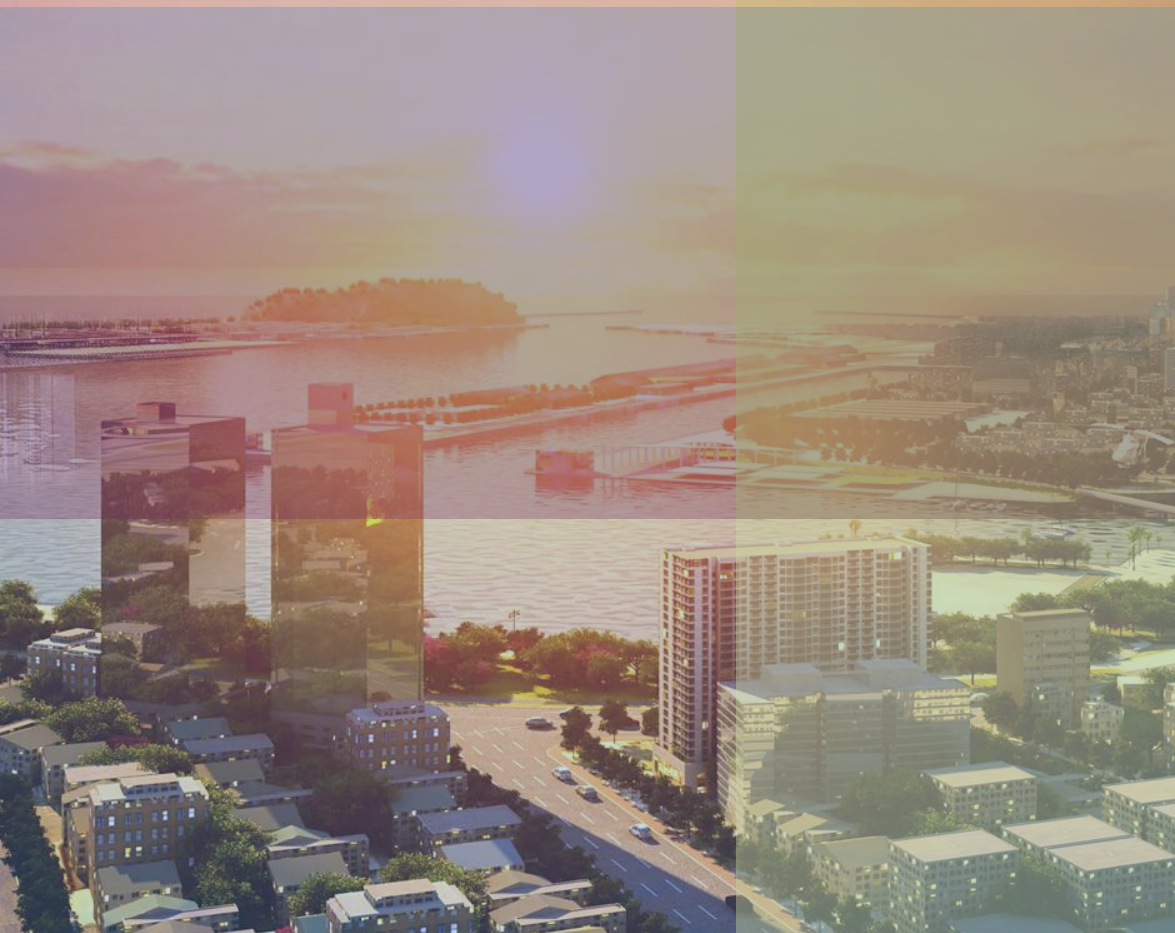


2020

國揚實業股份有限公司

Kuo Yang Construction
(2505 TW)



- The prospective statements released or mentioned in this presentation are based on our company's data as well as the current situation.
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•Disclaimer

•Profile

•Operating Strategies

•Financial Data

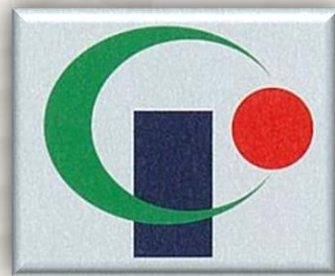
•Business Activities—Existing Houses

•Business Activities—Pre-sale Houses

Establishment & Background

Founded in 1972, Kuo Yang Construction grew as Taiwan's economy started taking off. Over the past 40 years, Kuo Yang's focus has turned into the technology industry. And as technology has developed into today's exquisite tourism and culture-creative industries, we continuously pursue excellence and express it in the architecture that Kuo Yang has so long been praised for.

In 2000, Kuo Yang foresaw a new era that would be affected by globalization and a love of quality lifestyles. As a result, Kuo Yang took the lead in integrating resources such as construction planning and property management. By successfully utilizing creativity in construction, Kuo Yang has added new value to buildings. That value lies in making architecture not just be buildings, but in being homes that carry on a dialog with life, and which bring a feeling of safety. A home should also be the source of energy and growth for all family members.



Profile:

1. Company Name: Kuo Yang Construction Co., Ltd.
2. Stock Code: 2505
3. Date of Establishment: June 2, 1972
4. Time to Market: November 14, 1979
5. Paid-in Capital: NT\$6.966 billion
6. Market Capitalization: NT\$16.4 billion (estimated based on the closing price of NT\$23.60 on 2020/10/31)
7. Revenue: NT\$10.8 billion (2020/1/1-2020/10/31)
8. Company Website URL: www.kycc.com.tw/

Red→Vitality

Energetic & Innovative
Represents the company's energy and reflects its young spirit

Green→Life

Alive & Environmental
Represents the company's management philosophy of providing better living spaces by promoting a green and environmentally-friendly lifestyle.

Blue→New Architecture

New Architecture & A New Era
Represents the company's modern fusion of architectural vocabulary and expresses the company's solid determination to reach sustainability and

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- Business Activities—
Pre-sale Houses

I. Operating Model:

Add value to the land with brand advantages and improve after-sales service; establish the brand's image to address the changes in the real estate market, and thereby propose correct selling strategies.

II. Product Marketing and Product Value:

Reduce market risks through the advantages of products and prime locations.

III. Management:

Improve corporate governance as well as work and management efficiency.

IV. Customer Service:

Provide construction schedules, develop a comprehensive community, and provide checks for the structural health of houses. These services help make our company a thoughtful construction company for house buyers.

Build happy homes for Kuo Yang's customers.

Make customers' dreams come true.



Unit: NT\$1,000

| Item | 2017 | 2018 | 2019 | 2020Q1-Q3 |
|---|-------------|-----------|-------------|-------------|
| Operating revenue | 2,673,125 | 752,654 | 1,923,024 | 10,808,387 |
| Operating costs | (2,124,514) | (521,191) | (1,458,300) | (5,621,223) |
| Operating profit | 548,611 | 231,463 | 464,724 | 5,187,164 |
| Gross profit margin | 21% | 31% | 24% | 48% |
| Operating profit (loss) | 153,856 | (39,351) | 126,498 | 4,835,378 |
| Non-operating income | (14,835) | (15,821) | (63,023) | 92,305 |
| Pre-tax profit (net loss) | 139,021 | (55,172) | 63,475 | 4,927,683 |
| Income tax (expenses) profit | 1,260 | 4,183 | (6,587) | (164,600) |
| Net profit (net loss) for the period | 140,281 | (50,989) | 56,888 | 4,763,083 |
| Earnings (loss) per share | 0.25 | (0.08) | 0.08 | 6.84 |

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營運概況-成屋個案

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| Case | Location | Number of units | Area (pings) | Sales amount (NT\$100 million) | Ratio of Kuo Yang's investments |
|----------------------|----------------|-----------------|--------------|--------------------------------|---------------------------------|
| Kuo Yan | Kaohsiung City | 20 households | 3,564 | 15.56 | 100% |
| The Green Place A, B | Tainan City | 87 households | 10,886 | 26.78 | 65% |
| Smile Era | Kaohsiung City | 349 households | 10,957 | 24 | 70% |



營運概況-預售個案

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| Case | Location | Number of units | Sales Area (pings) | Sales amount (NT\$100 million) | Ratio of Kuo Yang's investments |
|-------------------------|-----------------|-----------------|--------------------|--------------------------------|---------------------------------|
| Kuo Yang Silicon Valley | New Taipei City | 101 households | 24,001 | 70 | 35% |
| Good morning, Kuo Yang | Keelung | 561 households | 20,104 | 37 | 55% |
| The Green Place C | Tainan City | 108 households | 9,375 | 22 | 65% |



Q & A
Thank you

